

April 19, 2000 - Professional Development (Membership) Meeting

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April 19, 2000 11:30 AM - 1:00 PM

Topic: Certification Requirements Changes Presented by Phil Cwik, APICS Region 14

Significant changes in APICS certification are going into effect this year. CPIM and CIRM requirements have been changed and a new certification level has been added. Find out how these changes affect your career planning by joining us for LUNCH at the Sheraton Madison Hotel, 706 John Nolen Drive, Madison, WI (608-251-2300). The Sheraton hotel is on the East side of the road after taking the John Nolen Drive Exit (North) from the US 12-18 Beltline.

Date: April 19, 2000

Time: Registration starts at 11:30AM.
LUNCH is served at 12:00 PM.
Presentation starts at 12:30 PM.

Location: Sheraton Madison Hotel
706 John Nolen Drive
Madison, WI (608-251-2300)
From US Hwy 12-18
(Beltline), take John Nolen Drive Exit
North. The Sheraton is on the right
(East) side of the road just
North of the exit ramp.

Menu: Italian antipasto assortment of
deli cuts, cheese, roasted
peppers, and other veggies
served with focaccia bread and
pasta salad with pesto and
sun-dried tomatoes.

Cost: \$15.00 for members or guests.

Register: Please register with our
answering service, USA First, by
calling 608-257-8756 between 9
a.m. and 5 p.m. by the Friday
before the meeting.

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President's Message John Weisenberger, CPIM

It's election time at Madison APICS. The way it works is that the members elect the members of the Board of Directors. The Board of Directors then decides who will do what and the membership gets an excited group of people to make APICS work. We will hold the election at this coming meeting. Be sure to come along and join the festivities.

Opportunity - Wisconsin Symposium 2000 - an especially appealing event for learning more about the body of knowledge and its interpretation for today. Plan on being there: Appleton - April 28.

APICS Value:

We have been talking about the value of APICS all through this year. Our last meeting was a presentation about the combination of Planner and Buyer in the After Market and Parts Division of Harley Davidson. The team that put the program together had to sell management on the combination position.

To my mind there are three elements that Harley Management was betting on in this proposal: **first**, the formal training offered by both APICS and Purchasing. They each offer a program of certification drawn from a broad well developed body of knowledge. **Second**, the certification program provides a set of demonstrated standardized deliverable skills. People who have gone through the certification process bring perspectives and breadth that cannot be achieved from any other source. (College programs offering Principles of Manufacturing are APICS based and are taught to enable certification upon completion.) **Third**, the Harley Team identified 28 critical skill sets to make the program successful. For your information, I thought you might like to see the set of skills (can you identify the skills APICS teaches and where you are proficient?)

Inventory/service policy
Safety stock determination
Order quantity determination
JIT techniques
BOM relationships
MRP techniques

Input/output analysis
PAC techniques
Quality management
Material handling
Procurement analysis
Proposal evaluation
Supplier analysis
Negotiation
Contract administration
Economic planning
Environmental regulation
Forecasting
ABC analysis
Master planning
Capacity determination
Capacity Utilization
Inventory Planning
DRP
JIT purchasing
supply management analysis
Supplier relationships
Systems integration

Harley has been very successful with this program. They have 100% APICS certification and 95% Purchasing certification (because of the time requirement). Imagine a group of people who all talk your language and have the same set of objectives for your business. Sounds almost like magic to me.

To return to a thought from the last couple of months, the primary requirement of a formal manufacturing system is measurement. How many of you know the measurements for your company? To be at a Class A level, you need to have: Inventory Accuracy 95% or better. Bill of Material Accuracy 89% or better. Routing Accuracy of 95% or better. Vendor delivery performance 95% or better. Master Schedule Accuracy 95% or better.

Just for fun, I would like to know which companies are at a formal Class A level here in the Madison Area. (I would appreciate an email from you if your company or division is at Class A.)

I am looking forward to seeing you at the meeting on April 19.

Live long, add value, and prosper.

Job Posting:

Master Scheduling

Pleasant Company, a wholly-owned subsidiary of Mattel, Inc. and direct mail marketer of quality educational products for children, has an opening for an experienced production control professional.

Responsibilities:

- Create a master production build schedule and a production labor hiring plan to support annual projected finished goods sales
- Monitor daily assembly schedule and ensure monthly production goals are met
- Manage performance and development of production planning staff

Qualifications:

- Bachelor's degree in Production Management or APICS certification and 4-5 years experience in production scheduling
- 4+ years experience with inventory planning systems
- Strong organizational and communication skills
- Prior supervisory experience

We offer a challenging work environment and an excellent salary and benefits package. Please send cover letter, resume, and salary requirements to: Recruitment Manager-DS, Pleasant Company, 8400 Fairway Place, Middleton, WI 53562. For more information, see our web site at americangirl.com

“Master Planning”

The Madison Chapter of APICS and MATC are still intending to hold the “Master Planning” review course in the near future. We are in the final stages of agreeing the dates and instructor. As soon as this decision is made MATC will be mailing the information to all Madison Chapter members. Thank you for your patience.

Barbara Birkholz
Education

2000 Calendar

FEBRUARY

- 10 NAPM Meeting; 6:00 at Sheraton Madison
Negotiation/Communication
-- Edie Raether
- 16 APICS Meeting; 5:30 at Sheraton Madison
Technical

MARCH

- 9 APICS will have a joint meeting with NAPM
6:00 at Sheraton Madison
Integrating the Buyer and Planner functions
– Dave Robinson (Harley Dvdsn)

APRIL

- 13 NAPM Meeting; 6:00 at Sheraton Madison
TBA
- 19 APICS Meeting; 12:00 at Sheraton Madison
Technical

MAY

- 11 NAPM Meeting; 6:00 at Sheraton Madison
TBA
- 17 APICS Plant Tour; Time to be determined
Trek Bicycle Plant – Waterloo, WI

JUNE

- 21 APICS Summer Planning Meeting, date and
time to be confirmed

JUNE, JULY, AUGUST

Summer Break - No Activity

OCTOBER

- 22-25 APICS International Conference and Expo
Orlando, FL

APICS[®] Chapter 232 Madison
The Educational Society for Resource Management



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