

September 19, 2000 - Professional Development (Membership) Meeting

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September 21, 2000

5:30 - 8:00 PM

Topic: Class A Certification - "Yesterday & Today"
Presented by Paul A. Potter, Executive VP, Buker, Inc.

Over the past several decades, tens of thousands of manufacturing businesses have integrated automated materials management systems into their business design. From MRP to MRPII to ERP, and with many other supporting tools, companies have sought a competitive edge in their marketplace.

Many companies were rewarded with fantastic results from the use of these tools. Others spent millions with little to show from the investment. Studies from the years past have concluded certain basic elements must be in place for a business to achieve the highest return. Over the years, the businesses that have achieved the highest return have earned the label, "Class A."

To be sure, "Class A" is still as alive today as it ever was in decades past. This talk will present the Class A business throughout the years, and the certification standards used. The presentation will highlight the reasons for its longevity and the future of Class A as an enterprise goal.

Date: September 21, 2000

Time: Registration starts at 5:30 PM.
Tech Session on Cycle Counting starts at 5:30.
Dinner is served at 6:15 PM.
Program starts at 7:15 PM.

Location: Sheraton Madison Hotel
706 John Nolen Drive
Madison, WI (608-251-2300)
From US Hwy 12-18
(Beltline), take John Nolen Drive Exit
North. The Sheraton is on the right
(East) side of the road just
North of the exit ramp.

Menu: Fresh roast turkey with traditional dressing. Served with mashed potatoes.

Cost: \$20.00 for members or guests.
\$5.00 for program only.

Register: Please register with our answering service, USA First, by calling 608-257-8756 between 9 a.m. and 5 p.m. by the Friday before the meeting.

APICS

Board of Directors:

John Weisenberger -
President

JLW & Associates, Inc.
608-845-3040
jweisen@mailbag.com

Larry Reichhoff, Jr. -
Past President

TriEnda Corporation
608-742-5303 x2278
lreichhoff@jvlnet.com

Barbara Birkholz -
Education

Datex-Ohmeda
608-221-1551 ext. 3718
barb.birkholz@us.datex-ohmeda.com

Jim Spellman -
Membership

Matrix Development
608-437-4494
matrix@itis.com

Dennis Verstegen -
Programs

Verstegen & Associates
608-271-9194
Kaizen@itis.com

Sarah Lahm -
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608-257-6761
slahm@gt.com

Tony Balistreri, CPA
Publications

Virchow Krause & Co., LLP
608-249-6622
tbalistreri@virchowkrause.com

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Fiskars, Inc.
608-643-2380 ext. 2108
ksmath@baraboo.com

Jim Zimmerlee, CPIM
Director at Large

GE Lunar Corporation
608-826-7513
jimzimmerlee@lunarcorp.com

Wally Barger
Awards

Rayovac Corporation
608-275-4444
barger@rayovac.com

Phil Cwik
Region 14 Rep.
414-639-6770

President's Message

John Weisenberger, CPIM

Often in business, we do not ponder how much emotional capital we have to invest in our jobs just to keep moving. We seem to spend most of our day (and days) in what seems an up hill battle just to stay afloat, much less to keep the wheels rolling and the process running. It is only in retrospect that we can look back and see the progress we have made. For me, I usually have no idea what has been accomplished until I am forced to look back and define what we have done. I have gotten so focused on the present that I have forgotten to acknowledge what has been accomplished. It is not the giant leaps that make the difference but rather the small unnoticed steps that lead to major personal and corporate greatness. Your steps do count.

I have had a few days recently when I felt like there was no way I could do what I needed to do. I just could not see any way to get from where I was to where I needed to go. Then, almost by magic, I made the breakthrough that was needed to move to the next step. It is almost like being on a roller coaster - the slow grind to get up the hill, feelings like (a) I cannot do it, (b) this is way too much work. Then there is that sort of teetering feeling when you go over the top. Now down the other side gaining speed with the wind blowing in my face. I have the feeling of exhilaration of having done what seemed to be impossible just a short time ago. Your steps do count.

A few days ago, I came across a rather interesting statement about value. We think that if we do a good job we should get good rewards. It just doesn't work that way, at least not in this life. Here is the way I have always visualized it: doing a poor job yields poor rewards, a good job yields good rewards, a great job yields great rewards and an outstanding job yields outstanding rewards. The way it really works is: doing a poor job causes you to be allowed to find a more fitting job, a good job yields no rewards, a great job yields some small rewards, and an outstanding job sometimes yields major rewards. This thought process is not to cause you to be discouraged, but rather to give insight into how things work. The reward system is not just nor does it foster equality. We each have to get personal value from our own efforts regardless of how what we do is viewed by our peers and management. Your steps do count.

The preceding paragraphs seem disjointed and from one view, they are. From a different perspective however, they talk about what our daily work lives look like, and more important, how we feel about what we have accomplished. I personally think that how we feel is much more important in the long run than how anyone else feels about what we have done. It is your own internal perception of value added that is the really important part of your work life.



MATC and APICS Present:

Basics of Supply Chain Management

Tuesday evenings, September 19 - November 7, 2000

6:00 - 9:00 p.m.

The course: Developed to fulfill the need for fundamental education in manufacturing and resource management, *Basics of Supply Chain Management* presents a complete overview of the planning and control of the flow of materials into and out of an organization. *Basics* is also a recommended prerequisite to the other six modules of the CPIM program because it introduces the key concepts that are covered in greater detail in those modules.

Objectives:

The material covered in this course will enable participants to:

- understand the role, objectives and responsibilities of materials management
- describe basic forecasting principles and compare basic forecasting techniques
- understand the purpose and function of production planning and master production scheduling
- explain the material requirements planning process
- identify the costs of quality
- describe the objectives of capacity management and its relation to priority planning
- define Just-in-Time
- understand the functions of inventories and the objectives of inventory management
- understand the importance of purchasing, its objectives, and the steps in the purchasing cycle
- know the relative importance of the factors that must be considered in establishing specifications
- show how total quality management can reduce lot size, lead time and work in process

Credit: One associate degree credit will be awarded through credit-based continuing education.

Cost: The cost for the course is \$225, which includes the course fee, materials and parking. Additional readings and texts are available to further prepare for the certification exams, but are not required for this course.

Instructor: Wally Barger has a degree in Industrial Technology and Materials & Processes from UW - Platteville. He has held various positions including inventory planner and production inventory control manager. He is currently a process team leader at Rayovac. Wally is on the local APICS board and is CPIM-certified.



MATC and APICS Present:

Detailed Scheduling and Planning

Monday evenings, September 18 - November 6, 2000

6:00 - 9:00 p.m.

The course: *Detailed Scheduling and Planning* focuses on the various techniques for material and capacity scheduling. The course includes detailed descriptions of material requirements planning (MRP), capacity requirements planning (CRP), inventory management practices, and procurement and supplier planning.

Objectives:

- Identify types of inventory and their impact on the planning process, lot-sizing techniques, inventory-accuracy methodologies, master schedule data, MRP record grid, conditions for the planning process, and three MRP outputs
- Describe order review methodologies, safety-stock processes, effects of inventory on investment, inventory policies and performance, independent and dependent demand, importance of data accuracy, timeliness, and detail required to produce effective load and priority plans
- Learn what-if analysis for problem solving of current and future scenarios
- Learn how work center and routing data are used to schedule orders and establish resource load by time period, scheduling and planning techniques in various environments, and techniques for preparing order releases
- Define sources of load relative to planned and released orders
- Determine the capacity planning outputs required to formulate capacity plans, tooling requirements, overload and underload conditions, and ability of the production processes to meet capacity targets
- Describe the concepts essential for supplier partnerships, product development and supplier rating systems benefits

Credit: One associate degree credit will be awarded through credit-based continuing education.

Cost: The cost for the course is \$250, which includes the course fee, materials and parking. Additional readings and texts are available to further prepare for the certification exams, but are not required for this course.

Instructor: Steve Boeder has a BBA from the UW-Eau Claire and an MBA from Edgewood College. He has over 20 years of experience in operations and materials management and is currently operations manager for the Traex Division of Menasha Corporation. His responsibilities include management of manufacturing, logistics, purchasing, and production and inventory control. Steve is CPIM and CIRM certified.

2000-2001 Calendar

SEPTEMBER

- 5 APICS Board Meeting
- 18 8 Week MATC Classes Begin on Basics of Supply Chain Management & MRP Module
- 21 APICS Meeting; 5:30 at Sheraton Madison Technical; Class A Manufacturing
- 22 October Newsletter Deadline

OCTOBER

- 3 APICS Board Meeting
- 17 APICS Meeting; 5:30 at Sheraton Madison Technical; B2B Supply Chain Management
- 20 November Newsletter Deadline
- 22-25 APICS International Conference & Expo, Orlando, Florida

NOVEMBER

- 7 APICS Board Meeting
- 14 Plant Tour
- 24 December Newsletter Deadline

DECEMBER

- 5 APICS Board Meeting
- 13 APICS Meeting; 5:30 at Sheraton Madison Technical; UW Madison
- 22 January Newsletter Deadline

JANUARY

- 9 APICS Board Meeting
- 17 APICS Meeting; 11:30 at Sheraton Madison Time Management
- 19 February Newsletter Deadline

FEBRUARY

- 6 APICS Board Meeting
- 20 APICS Meeting; 5:30 at Sheraton Madison Technical; Ben Franklin
- 23 March Newsletter Deadline

MARCH

- 15 APICS Board Meeting
- 15 APICS Meeting; 5:30 at Sheraton Madison Technical; Six Sigma

APICS[®] Chapter 232 Madison
The Educational Society for Resource Management



Tony Balistreri, CPA
Virchow, Krause & Company, LLP
4600 American Parkway
P.O. Box 7398
Madison, WI 53707-7398

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