

March 15, 2001 - Professional Development (Membership) Meeting

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Thursday, March 15, 2001 5:30 - 8:00 PM

Topic: Effective Problem Solving and Six Sigma
Speaker: Jim Schneberger, Field Agent, WMEP

Jim Schneberger, Field Agent with WMEP, will share Problem Solving imperatives and tools that lead to effective problem resolution. In addition, Jim will provide an overview of Six Sigma and how it can assist a company in becoming in identifying and eliminating difficult issues.

Questions like: What is Six Sigma?, What resources are required? and How do I know if it is right for my company? will be addressed.

Date: March 15, 2001

Time: Registration starts at 5:30 PM.
Tech Session on Problem Solving starts at 5:30 PM.
Dinner is served at 6:15 PM.
Program starts at 7:15 PM.

Location: Sheraton Madison Hotel
706 John Nolen Drive
Madison, WI (608-251-2300)

Menu: Broiled Petite Filet with Cabernet sauvignon sauce, paired with a grilled chicken breast, topped with a roasted garlic mushroom sauce and a twice baked potato.

Cost: \$20.00 for members or guests.
\$5.00 for program only.

Register: Please register with our answering service, USA First, by calling 608-257-8756 between 9 a.m. and 5 p.m. by the Friday before the meeting.

Late registrants may call Harley Ringhand at 608-846-6053 or email harley_r@evcoplastics.com.

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President's Message John Weisenberger, CPIM

Words mean something. Words add value. Let me illustrate my point.

While I was sitting at the greeting table at the APICS Region 14 Meeting here in Madison a couple of weeks ago, two nice looking young women approached to introduce themselves. I asked who they were and where they were from. The told me that they were on one of the student teams. As we talked, it came out that one of the women is a senior with a major in POM and minor in Spanish. When I asked what she wants to be doing next year at this time she said rather tentatively, "I am hoping to find a job that will perhaps let me use what I have learned both in manufacturing and in Spanish."

"How are you going to do that?" I asked. Her reply was something to the effect of, "I am not quite sure."

Her words (and tentative attitude) were directed to me. My question is who do you think heard them more clearly than I did? She did, of course. I suggested she change her statement to, "I will find a job where I make a contribution using the skills I have in manufacturing and Spanish." Additionally, I suggested that when she speaks of her desire, she speak with enthusiasm.

What we say to others is a mirror of our view of ourselves. When we get dressed up for or a job interview (or a date), we have been told to dress at the level of the person we will be meeting plus one level up. Why should we do that? Is it for the person we wish to impress? I would suggest it is for the person we see in the mirror. The image we see in our own mirror is ever so much more important than the person other people see. Our internal image of ourselves determines how we feel about what we think others see and how they respond.

As a continuation of that thought, the neighborhood where we live, who our friends are, what kind, style, and age of the car we drive, what we talk about, and where we work serve as the mirror for our lives. These things reinforce our view of ourselves and almost always validate what we think of ourselves. Are you aware that

you have the ability to choose (and have chosen) what you see in your personal mirror all day long, each and every day of your life?

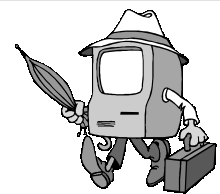
It is not only what you see but what you hear. Are you aware that you have an internal voice? It is the person you hear when there is no one else around. It talks to you at about 600 words per minute. It is the semi-being that judges all your thoughts and actions. It always has the audacity to tell you each and every time you might have made some most slight mistake; it is the voice that belittles your accomplishments and enlarges your errors. This voice is your internal vocal mirror that assures your humility, especially when it is not deserved.

And what does all this have to do with my job and how I add value? What difference does what I think of myself make?

The real point of all of this is 1) what you think of yourself and 2) what you tell yourself make more difference in your ability to add value on your job than any other thing in your life! My suggestion is that you (and I) first be kind to ourselves and second that we be very objective about the actual value we add. Often times our attitude and enthusiasm make much more difference than the technical part of our contribution (and that is certainly not at all how it feels at the time).

Live long, add value and prosper

John



Do you E-mail?

In keeping up with modern technology and capabilities, we would like to try e-mailing the monthly newsletter to everyone.

If you would like to included in the distribution list, please e-mail your e-mail address to Jim Spellman at matrix@itis.com.

Job Posting:

Rayovac Corporation has an excellent opportunity at its packaging and manufacturing facility on Madison's east side:

PRODUCTION INVENTORY CONTROL PLANNER/BUYER

In this position, you will review material requirements, place purchase orders and coordinate with suppliers to ensure on time delivery of materials in support of manufacturing schedules. You will also manage material changes and transitions to minimize inventory obsolescence and meet project objectives.

Qualified candidates will have a Bachelor's degree in production/operations management with at least two years of PIC, purchasing, or production supervision experience. A thorough knowledge of MRP is required; APICS certification is preferred. You must also possess strong communication and PC skills. Experience with SAP inventory management a plus.

Rayovac offers a competitive salary and an outstanding benefit package. For prompt consideration, please send letter & resume, including salary history and requirements, to:

Human Resources/PIC
Rayovac Corporation
2317 Winnebago Street
Madison, WI 53704
fax: (608) 246-1058
email: frank@rayovac.com
Visit our web site: www.rayovac.com

Education News:

Unfortunately, we have not been able to find instructors for the two courses we had scheduled early in the year, Strategic Management of Resources and Execution and Control of Operations. If you or anyone you know that is CPIM certified and has a four year degree or equivalent work experience is interested in instructing, please contact myself (see Board listing for information) or Marla Gamoran at MATC telephone 608-258-2342 or e-mail mgamoran@madison.tec.wi.us.

On the positive side, we have had a good response for possible instructors for the fall courses we anticipate holding.

If we are able to secure an instructor for one of these courses and can get the course in before the middle of June, a separate mailing will be sent out to all previous attendees and all Madison Chapter members with the details and the registration form.

Sorry for any inconvenience or problems this has caused anyone.

Barbara Birkholz, Education

WISCONSIN SYMPOSIUM 2001



Mark your calendar and plan to join us for
this World Class Event:

Friday April 27, 2001

at the

Olympia Resort & Spa

in

Oconomowoc, WI

Sponsored by All Wisconsin Chapters of

APICS[®] THE EDUCATIONAL SOCIETY
FOR RESOURCE MANAGEMENT

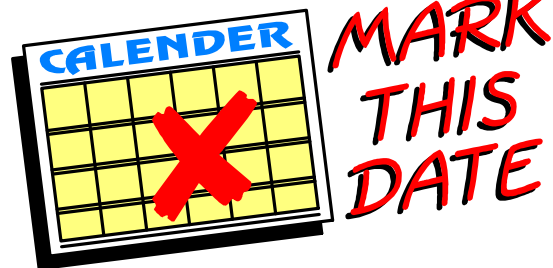
Information and Registration: dgunderson@isol.net

GM Plant Tour with the Janesville APICS Chapter:

Mark your calendars now and plan on attending a GM Plant Tour on Wednesday, April 11. This will be a joint tour with the Janesville Chapter.

1:00 p.m. tour. We will divide into two groups. Group 1 will go on the tram through the plant and Group 2 will watch a film that takes about 45 minutes. When the tram returns, they will switch places.

3:00 p.m. - 6:00 p.m. We have reserved a local catering facility and will provide hors'doerves. A cash bar will be available for those interested.



Cost is \$20 per person and \$15 for students. The cost includes both the tour and the social event. No discount will be given if someone opts not to attend the social function.

More details to follow. Watch your April newsletter for more information.

Speaker Bio:

Jim Schneberger is a Field Agent with the Wisconsin Manufacturing Extension Partnership based out of Madison, Wisconsin. WMEP is a non-profit consulting company with a mission to create positive impact for small and mid-sized manufactures throughout Wisconsin. Jim's specialty is Quality and Manufacturing Engineering based on Lean concepts developed from the Toyota Production Process.

Prior to joining WMEP, Jim worked for General Motors in Janesville, Wisconsin, as a Process Control Manager where he earned the certification as a Journeyman from Shainin LLC, General Motors equivalent to Six Sigma. He has successfully completed projects leading to significant cost savings for GM and, more importantly, increased customer enthusiasm. Prior to working for GM, Jim worked as a Supplier Quality Engineer for The Goodyear Tire and Rubber Company in Sun Prairie, Wisconsin, where he developed Goodyear's suppliers to the QS9000 standard and guided them in the execution of corrective action.

Before working for Goodyear, he was the Quality Manager for United Technologies Automotive in Alma, Michigan, a supplier to the Big Three and Toyota.

Jim is a certified quality engineer through ASQ and holds a Bachelor of Science degree in mathematical science from Alma College. Jim lives in Stoughton, Wisconsin with his wife, Dr. Anna Gemrich, the assistant director of undergraduate Spanish at UW-Madison, and has three children.



APICS® Madison Chapter 232 Newsletter – March 2001

JANUARY

- 4 APICS Board Meeting
- 17 APICS Meeting; 11:30 at Sheraton Madison
Technical - Time Management; Bob Priester
- 19 February Newsletter Deadline
- 25 APICS Board Meeting

FEBRUARY

- 9-11 APICS Regional Conference at
Concourse Hotel in Madison
- 20 APICS Meeting; 5:30 at Sheraton Madison
Technical - Bill of Materials; Jim Zimmerlee;
Wendy Kremers, Benefits of APICS
- 16 March Newsletter Deadline

MARCH

- 15 APICS Board Meeting
- 15 APICS Meeting; 5:30 at Sheraton Madison
Technical; Six Sigma
- 16 April Newsletter Deadline

APRIL

- 5 APICS Board Meeting
- 11 Plant Tour w/ Janesville Chapter
- 16 May Newsletter Deadline
- 27 Wisconsin Symposium

Upcoming Education Courses

Basics of Supply Chain Management	September 17 - November 5, 2001
Master Planning of Resources	September 17 - November 5, 2001
Strategic Management of Resources	April 1 - May 20, 2002

All of these classes will be held at the MATC Commercial Avenue facility. Contact Barbara Birkholz for more information.

APICS® Chapter 232 Madison

The Educational Society for Resource Management



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