

## NEXT MEETING

**Thursday, January 17, 2002**  
**11:30 - 1:00 pm, Sheraton Madison**

### **Creating Value Added Relationships (VAR) In Your Professional And Personal Lives**

*Presented by Joe Eastman*

Enter "Value Added Relationships" in any Internet search engine and encounter over 345,000 sites, each with its own twist on what defines a true VAR.

Our speaker, Joe Eastman, will use his approach of diplomacy and mediation to weed through the maze of what Value Added Relationships mean to his current employer. He will also discuss how you can develop the concept to improve your business relations and personal development goals.

Joe is from Green Bay and received his undergraduate degrees in International Studies and Political Science from the University of Wisconsin-Oshkosh. Much of Joe's experience both during and after college has been in the areas of job mentoring and placement for public sector and private sector organizations. Joe was a student intern with the Bangladesh government at the United Nations and at the embassy in Washington D.C., and while pursuing his graduate degree in Public Administration, Joe worked as an Employment Specialist in the "W2 Welfare to Work" program. After moving to Madison to complete his graduate degree, Joe decided it was time to test his innovative outreach style in the private sector. Currently, he is employed by Hi-Tech Machine, a precision CNC machine shop, owned and operated by Mr. John Weisenberger.

Come to the January lunch meeting to hear more from Joe about Value Added Relationships and how you can use them to enhance your professional and personal lives.

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The menu on 1/17 is an open faced roast prime rib sandwich served on french bread with a creamy horseradish sauce. Cost is \$30. Please **RSVP by January 14** to John Weisenberger at [johnw@hi-techmachine.com](mailto:johnw@hi-techmachine.com) or 608-845-3888.

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# President's Message Harley Ringhand

Wishing You and Yours a Happy Holiday Season!

Another year has come and gone, did you achieve your personal and career goals? Each year we have 12 months, 52 weeks, 365 days, etc. to use as we choose. This may seem like a lot of time when taken to the smallest denominator, however, if we are not alert it all too quickly slips away. We daily make decisions which impact our personal and professional lives, even if we choose not to decide we have made a decision that will influence our lives in the future.

I would like to challenge each of you to take a few minutes to plan some goals for the upcoming year. Plan time for career growth and personal growth. As I am sure you are aware, APICS offers tremendous opportunities for both. Make APICS a part of your 2002 plans.

We must thank each of the board and committee members for their continued support and inspiration. There is a tremendous amount of work that goes into running our local chapter each year. Most of this work is done behind the scenes with little or no recognition. Because of their efforts we have monthly meetings, classes for continued education, newsletters, and shortly we will have a new website, beginnings of a student chapter, and administrative assistance to make sure we can accomplish what we plan.

Just a moment to call your attention to some events of interest outside our local chapter:

- February 15 and 16 - Milwaukee Retreat for Region 14
- February (date to follow) - Mike Sherman to speak in Oshkosh

If interested in either of these special events, please feel free to contact me or any of the board members.

**Reminder: Please send in your e-mail addresses to Jim Spellman at [matrix@itis.com](mailto:matrix@itis.com).** We need them to keep you up-to-date on future events and newsletters.

I invite you to come to our next meeting, relax with a beverage, and get to know the players in the future of your career.

*Harley Ringhand*

# APICS Shadow Program Sign-Up Form

Your name: \_\_\_\_\_

Your title: \_\_\_\_\_

Main area of responsibility: \_\_\_\_\_

Company: \_\_\_\_\_

Street Address: \_\_\_\_\_

Phone and e-mail: \_\_\_\_\_

Best time of day to reach you: \_\_\_\_\_

Fax number: \_\_\_\_\_

Type of products manufactured/distributed: \_\_\_\_\_

Special requests/concerns: \_\_\_\_\_

**Please Fax To 608-263-3142**

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# **The Shadow Program - A Day In The Life Of An APICS Member**

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*Professor Urban Wemmerlöv  
Erdman Center for Manufacturing and Technology Management*

In order to enrich the educational experience of students studying Manufacturing and Resource Management, the APICS Student and Parent Chapters will continue the successful Shadow Program that started in 1994. The idea behind this program is to expose the participating student to the work environment and daily activities of an APICS professional in order to better understand what type of tasks and responsibilities they may face in a future job.

If you agree to serve as a Mentor, we will match you with two or three students at the UW-Madison School of Business. These students will become your Shadows for about half a day. Ideally, you will take them on a tour of your facility so they understand the overall manufacturing process and the products involved. This will also give them an opportunity to observe visual planning and control systems (e.g., pull systems, bar code readers, work order packets, performance boards, etc.), manufacturing technology, and work organization (e.g., assembly lines, cells, etc.). The rest of the time can then be spent on activities that normally make up your workday. This could entail demand forecasting, master planning, capacity management, order releasing, customer interactions, order scheduling, vendor scheduling, and follow-up, etc. The students will come with a focused interest and may ask you to concentrate on one special planning/control activity. You may also bring the students to meetings involving problem-solving related to the design or operation of your ERP/MRP information systems.

The “shadowing” will take place on a day mutually agreed upon by you and the students. After the day is over, the participating students are required to summarize their experience in a brief report. They may also present their most important lessons learned in the OIM 654 class on Production Planning and Control.

If you are interested in serving as a Mentor for future APICS professionals sometime between February and April 2002, please fill out and fax the APICS Shadow Program Sign-Up Form. A designated student will then contact you for details at a later date.

If you have any questions, please e-mail me at [uwemmerlov@bus.wisc.edu](mailto:uwemmerlov@bus.wisc.edu) or call me at 608-262-0305. I am looking forward to hearing from you!

# Calendar

## January

- 17 APICS Lunch Meeting  
11:30 am at Sheraton Madison  
*Creating Value Added Relationships  
(VAR) In Your Professional and  
Personal Lives*
- 29 February Newsletter Articles Due

## February

- 21 APICS Dinner Meeting  
5:30 pm at Sheraton Madison  
*Advanced Planning*
- 26 March Newsletter Articles Due

## March

- 21 APICS Lunch Meeting  
11:30 am at Sheraton Madison  
*Supply Chain*
- 26 April Newsletter Articles Due

## April

- 18 APICS Tour at Sub Zero in Madison
- 22 May Newsletter Articles Due

## May

- 16 APICS Election of Board for Next Year  
*Theory of Constraints*

## APICS Certification Review Courses

- Execution & Control Of Operations  
January 2002
- Detailed Scheduling & Planning  
March 2002
- Basics of Supply  
March 2002 and September 2002
- Strategic Management of Resources  
September 2002

ADDRESS SERVICE REQUESTED

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