

## NEXT MEETING

Thursday, January 16, 2003  
11:30 a.m. - 1:00 p.m.  
Sheraton Madison

### 21st Century Practices - Which Do We Use?

*Presented by Robyn Walker, CPIM, CIRM*

As manufacturing professionals and APICS members, we constantly strive to improve customer service, increase throughput, reduce cycle time, and reduce inventory. With so many methodologies, tools, and technologies out there it can be confusing at times. Which one is right for your environment and how do you apply them to achieve bottom-line results quickly and efficiently?

How do we determine which management principle to embrace? The one thing we do know is that we want our companies to be successful without investing massive amounts of time. Lean, Constraints Management, Six Sigma, and Visual Factory philosophies are successful and effective solutions. However, why do we insist on using only one of them? Why don't we combine the best of the best? Twenty-first century best practices are not at odds with each other but fundamentally say the same things. In this session our speaker, Robyn Walker, will discuss:

- The Lean approach - pros and cons
- Constraint Management - advantages and disadvantages
- Six Sigma - what works and what does not work
- Visual Factory - pros and cons
- How to combine these practices to create a dynamically effective solution

Robyn Walker's professional career is a blend of principal consultant at Synchrono, Inc., founder/educator of progress at Eagle River Corporation; vice president of marketing at Southern Minnesota APICS Chapter; and member of the American Society of Quality. Robyn has many years experience as a consultant who partners with manufactures to help them develop a strategy and implement a process of on-going improvement.

The menu is fresh roast turkey with dressing, mashed potatoes, salad, and caramel apple pie. The cost for both the speaker and lunch is \$30 for members, \$40 for non-members, and \$15 for students. Please **RSVP by noon on 1/14** at [www.madisonapics.org](http://www.madisonapics.org). Please contact Don Peters at 608.441.5916 with any questions.

### In This Issue

President's  
Message ..... 2

Calendar ..... 3

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# President's Message Harley Ringhand

## Greetings!

Another year is behind us and a new one is beginning. Did you accomplish all that you planned and meet your personal and professional goals? Will you make changes next year to ensure that your goals are met? Do you set goals for yourself? If not, should you start?

With the beginning of 2003, we are given a clean slate that we can use as we please. May I suggest that each of you take a few minutes and make a list of things that you would like to accomplish in 2003. This list should consist of personal accomplishments such as going on a scuba dive, vacation, family oriented goals, and professional goals...learning a new skill.

Did you begin or finish an APICS Certification in 2002? Are you ready if your industry or company were to hit hard times? Many classified ads for material planning, production planning, inventory, and procurement professionals are specifying an APICS certification.

## Upcoming Events

Start the year off right and attend our next PDM "Best of Practices," luncheon at 11:30 on January 16, at the Sheraton. We look forward to seeing you again. February promises to be interesting as we tour Walgreen's. With any tour it is wise to sign up early as tours usually have attendance limits.

## Job Postings

Check out our website at [www.madisonapics.org](http://www.madisonapics.org). There are two jobs listed and they were just posted in December. If you or your company would like to list on the APICS website, just contact John Vanden Huevel at [john@metalskills.com](mailto:john@metalskills.com) and he would be more than happy to help you.

## Class Beginning

Now is the time to go for that CPIM certification. Master Planning of Resources begins January 15th. It is not too late to sign up. This is a good class; I've taken it and passed the exam.

## Congratulation to the 2002 CPIM Recipients

Sanjot Khurana  
Daniel Pelgin  
Kshitij Panerlekar  
Larry Schmitz  
Dale Vig  
Loveen Vuppala

Happy New Year!

*Harley Ringhand, CPIM*

# Calendar

## January

- 14 Board Meeting  
5:30 p.m. at the Sheraton
- 16 APICS lunch meeting  
11:30 a. m. - at the Sheraton, speaker is  
Robyn Walker
- 17 February Newsletter Articles Due

## February

- 4 Board Meeting  
5:30 p.m. (TBD)
- 20 APICS Tour meeting  
6:00 p.m. at Walgreens
- 21 March Newsletter Articles Due

## March

- 4 Board Meeting  
5:30 p.m. (TBD)
- 20 APICS dinner meeting  
5:30 p.m. - at the Sheraton, speaker is  
Randall Shaefer
- 21 April Newsletter Articles Due

## April

- 1 Board Meeting  
5:30 p.m. (TBD)
- 17 APICS Tour meeting  
5:30 p.m. at ETC
- 18 May Newsletter Articles Due



**NEW THIS YEAR** - We are giving away \$20 at each PDM or Tour to an active member. The name will be drawn from a complete list of members. (You must be present to win.) If an individual's name is drawn and they are not present, the money will go back into the pot to grow. At each meeting the pot will grow by \$20 until there is a winner. At that time, we will start back at \$20. Check out the monthly newsletter for information on the winners and/or potential winnings for next time.

There was no drawing at the last tour at Brunsell. The next drawing prize is up to \$60.00