

## NEXT MEETING

**Thursday, October 16, 2003**  
**5:30 p.m.**  
**EVCO Plastics**

### Tour of EVCO Plastics

EVCO Plastics is a custom injection molder of thermoplastic resins. EVCO Plastics started in 1964 and serve a wide range of industries such as appliance, consumer products, electrical/electronics, transportation, medical packaging, recreation, office products, and industrial/machinery. EVCO utilizes several different techniques within their manufacturing process including two-shot molding, in-mold decorating, over molding, insert molding, gas assist, automation/robotics and stack molds.

Please join us for a tour of EVCO Plastics. Immediately following the tour, join us for dinner at Tony's Italian Restaurant.

#### DIRECTIONS:

EVCO Plastics  
110 Evco Circle  
DeForest, WI 53532  
608.846.6181

Take I-94 to DeForest. Take exit 126 (DeForest, Dane exit, Hwy. V). Turn right onto Hwy. V then take your first right which is Evco Drive.

Tony's Italian Restaurant is about 1/2 mile down on Hwy. V toward DeForest.

---

The cost for both the tour and dinner is \$30 for members, \$40 for nonmembers, and \$15 for students. Walk-in members will be \$35. Please **RSVP by noon on Tuesday, October 14, 2003** at [www.madisonapics.org](http://www.madisonapics.org). Please contact Don Peters at 608.441.5916 with any questions.

### In This Issue

President's  
Message ..... 2

Calendar ..... 4

*Produced by*



**Virchow Krause**  
& company

## APICS Board of Directors

Kathy Smathers, CPIM  
*President*  
Fiskars Brands  
608-643-2380, ext. 2108  
ksmathers@fiskars.com

Harley Ringhand, CPIM  
*Past President*  
Evco Plastics  
608-846-6053  
harley\_r@evcoplastics.com

Barbara Martin  
*President Elect*  
Fiskars Inc.  
608-643-2380, ext. 2161  
bmartin@fiskars.com

Jim Spellman, CEO, CIO  
*Webmaster*  
Matrix Development  
608-437-4494  
js@matrixdevelopment.com

Kyle Whitcomb  
*Treasurer*  
Grant Thornton, LLP  
608-286-6928  
kwhitcomb@gt.com

Katherine Rannow, CPA  
*Publications*  
Virchow, Krause  
& Company, LLP  
608-240-2524  
krannow@virchowkrause.com

Dale Vig  
*Secretary*  
Springs Window Fashions  
dale.vig@springs.com

Carol Aspinwall  
*Student Liaison*  
UW-Madison  
caspinwall@bus.wisc.edu

Don Peters  
*Director of Events*  
Wolff Appliance Company  
608-441-5916  
dpeters@wolfappliance.com

Scott Bucklin, CPIM  
*Director at Large*  
GM-Janesville  
ssbucklin@aol.com

Joe Getty  
*Education*  
Thermo Electron Corp.  
joe.getty@thermo.com

John Vanden Heuvel,  
CPIM  
*Marketing*  
*Metalskills*  
608-846-0380  
john@metalskills.com

Fritz Weiland  
*Membership*  
Wolf Appliance Company  
fweiland@wolfappliance.com

# President's Message

## Kathy Smathers

Greetings!

Our first PDM was held on September 18th at the Sheraton. Don Pilon's presentation on Demand Flow Technology was a mix of theory; some real life experiences and improvements achieved using demand flow.

The 2003 - 2004 board of directors were introduced at the meeting. All positions have been filled with the addition of Dale Vig, of Springs Window Fashions, accepting the position of Secretary. A total of 25 members and guests were in attendance.

Our CPIM fall classes are in session at MATC. Be sure to check out our website for information on up coming review classes. If you have any questions about education, please contact Joe Getty, who is heading our education program this year. You can get his contact information from the website [www.madisonapics.org](http://www.madisonapics.org). I would also like to remind those already certified to apply for your certification maintenance.

October is a busy month for the chapter. There is a Mega Regional meeting held in Las Vegas, October 4-5 that myself and Barbara Martin will attend. Myself, Barbara Martin, and Carol Aspinwall will also be attending the International Conference in Las Vegas, October 6-9.

I hope to share some of the networking experiences and what's new with APICS in next month's message.

In October we will tour EVCO Plastics in DeForest. Be sure to register early, as we must submit the list of attendees two days prior to the tour.

I'm looking forward to meeting more of you in the coming year, so please come join us this year at some of the PDM's/tours!

Until next month...

Regards,

*Kathy Smathers*

# Positive Thinking

# (99%) (Almost Perfect) Means:

Many of us know people that seem to ooze positive energy. Positive thinkers are natural leaders, wonderful to be around, and are a breath of fresh air in this weary world and work environment. Have you ever wondered where all that positive energy comes from?

Staying positive has nothing to do with the environment around us, but everything to do with the environment within us. Each of us is born with different talents, skills, preferences, and strengths, but we all have one thing in common. We each have the power to choose our response to life. Choosing how we respond to life is the ultimate human freedom.

The easiest choice is to let the negative influences control us. We can become pawns to the events, emotions, dangers, and opinions of others. This may be the easiest choice, but not the greatest. The greatest choice in life is a positive thinker. That means taking responsibility and writing the mission of our life based on our values. Taking control of our attitude, our thinking, and our behavior. It means learning not to be influenced by negative responses, and learning to be an influence, instead of being influenced. A positive thinker finds opportunities to add something good to every situation, and to other people's lives.

Positive thinking - it is a terrific way of life!

*"We are just about as happy as we make up our minds to be" - Abe Lincoln*

## Each year:

- No newspaper delivery 4 times
- 4 wrong numbers on every page of the phonebook
- 32,000 missed heartbeats per person

## Each week:

- 500 incorrect surgical operations
- 1 million erroneous paychecks

## Each day:

- Two unsafe landings at O'Hare International Airport
- Three minutes of unsafe drinking water
- 20 million letters mis-delivered
- 15 million letters mis-delivered
- Traffic lights not working for 15 minutes
- 15 minutes without electricity, water, heat, telephone, television

## Each hour:

- 16,000 lost pieces of mail
- 22,000 checks deducted from the wrong account

# Calendar

## October

- 2 Board Meeting  
5:30 p.m. - Coliseum Bar (Jingles)
- 4-5 APICS Regional Meeting  
Las Vegas, NV
- 6-9 International Conference  
Las Vegas, NV
- 16 APICS - Tour Meeting  
EVCO Plastics  
Newsletter article submission

## November

- 4 Board Meeting  
5:30 p.m. - Coliseum Bar (Jingles)
- 20 APICS Luncheon Meeting  
11:30 a.m.- Inventory Obsolescence &  
Managing Excess Inventory  
Newsletter article submission

## December

- 2 Board Meeting  
5:30 p.m. - Coliseum Bar (Jingles)
- 18 APICS Luncheon Meeting  
11:30 a.m. (TBD)  
Newsletter article submission

## January

- 5 Board Meeting  
5:30 p.m. - Coliseum Bar (Jingles)
- 15 APICS PDM Tour  
5:30 p.m. (TBD)  
Newsletter article submission

## February

- 3 Board Meeting  
5:30 p.m. - Coliseum Bar (Jingles)
- 20 APICS Luncheon Meeting  
11:30 a.m. (TBD)  
Newsletter article submission

## March

- 2 Board Meeting  
5:30 p.m. - Coliseum Bar (Jingles)
- 18 APICS Luncheon Meeting  
11:30 a.m. (TBD)  
Newsletter article submission

## April

- 6 Board Meeting  
5:30 p.m. - Coliseum Bar (Jingles)
- 15 APICS Luncheon Meeting  
11:30 a.m. (TBD)  
Newsletter article submission

## May

- 4 Board Meeting  
5:30 p.m. - Coliseum Bar (Jingles)
- 20 APICS PDM Awards Evening  
5:30 p.m. (TBD)

## June

- 4-5 Summer Retreat (TBD)
- 17 APICS PDM Tour  
5:30 p.m. (TBD)  
Newsletter article submission