

## NEXT MEETING

**Thursday, April 15, 2004**  
**11:30 a.m. - 1:00 p.m.**  
**Sheraton Madison**

### In This Issue

President's  
Message ..... 2

Meet The  
Board ..... 3

Job Postings ... 4

APICS  
Certification  
Information .... 4

Calendar ..... 4

### Creating Effective Teams

*To counteract fear, and to make the individual strong  
to face whatever the future may hold, there is nothing  
so important as belonging to a group whose fate  
has a positive meaning to us.*

~ Kurt Lewin

Join APICS for a presentation on how to create a successful working relationship among individuals.

This presentation is designed to help you:

- Understand the differences between effective and ineffective teams.
- Identify the underlying reasons that cause teams to be ineffective.
- Help you identify what you can contribute to a team to improve effectiveness.

Produced by



**Virchow Krause**  
& company

Lunch will be served. The cost for both the speaker and lunch is \$30 for members, \$40 for non-members, and \$15 for students. Walk-ins are \$35.

Please **RSVP by noon on 4/14/03** at [www.madisonapics.org](http://www.madisonapics.org). Contact Don Peters at 608.441.5916 with any questions.

## APICS Board of Directors

Kathy Smathers, CPIM  
*President*  
Fiskars Brands  
608-643-2380, ext. 2108  
ksmathers@fiskars.com

Harley Ringhand, CPIM  
*Past President*  
Evco Plastics  
608-846-6053  
harley\_r@evcoplastics.com

Barbara Martin  
*President Elect*  
Fiskars Inc.  
608-643-2380, ext. 2161  
bmartin@fiskars.com

Jim Spellman, CEO, CIO  
*Webmaster*  
Matrix Development  
608-437-4494  
js@matrixdevelopment.com

Kyle Whitcomb  
*Treasurer*  
Grant Thornton, LLP  
608-286-6928  
kwhitcomb@gt.com

Katherine Rannow, CPA  
*Publications*  
Virchow, Krause  
& Company, LLP  
608-240-2524  
krannow@virchowkrause.com

Dale Vig  
*Secretary*  
Springs Window Fashions  
dale.vig@springs.com

Carol Aspinwall  
*Student Liaison*  
UW-Madison  
caspinwall@bus.wisc.edu

Don Peters  
*Director of Events*  
Wolff Appliance Company  
608-441-5916  
dpeters@wolfappliance.com

Scott Bucklin, CPIM  
*Director at Large*  
GM-Janesville  
ssbucklin@aol.com

Joe Getty  
*Education*  
Thermo Electron Corp.  
joe.getty@thermo.com

John Vanden Heuvel,  
CPIM  
*Marketing*  
Metalskills  
608-846-0380  
john@metalskills.com

Fritz Weiland  
*Membership*  
Wolf Appliance Company  
fweiland@wolfappliance.com

# President's Message: Kathy Smathers

Greetings!

On March 24th several board members attended an event organized by the UW Madison Student Chapter. Along with some food, conversation, and networking, Chris Christensen presented "Strategic Profit Model". This was also the title to an article written by Chris Christensen and Steve Melnyk that was published in the *APICS Performance Advantage*, October 2003.

If you didn't get a chance to read the article, I recommend taking the time to do so. It will be worth the time spent.

Our spring CPIM review classes are starting in April. Master Planning of Resources, and Execution and Control of Operations will be offered this time.

In May, some of the board members will attend a joint regional meeting with Region 5 and Region 13 in the Quad Cities. This will be a great opportunity to exchange ideas with other chapters in the surrounding area.

I invite all of you to attend the PDM luncheon at the Madison Sheraton on April 15.

I look forward to meeting more of you at future meetings.

Regards,

*Kathy Smathers, CPIM*

# New to the Newsletter: Meet the Board!

*To help members know their chapter leaders better,  
we will introduce a board member each month.*

**Harley Ringhand**

## **Name and where you are employed:**

Harley Ringhand and I work at Evco Plastics.

## **What is your position on the board? How long have you held it?**

My position is Past President 6 months. Prior to this I was the Company Coordinator.

## **How long have you been a member of APICS?**

I have been a member of APICS since 1996.

## **What was the last event you attended through APICS?**

I attended the board meeting in March and the PDM in February. I also attended a regional meeting in February and the international meeting last October.

## **What do you remember most about it? Or what did you gain from it?**

The last regional meeting is probably the most noteworthy in that we did an activity involving students that attended.

The activity was to determine how one would handle an ethical issue with a company that was in need of additional work to keep from laying off employees.

It was interesting to note that the students were uncertain of what to do, and offered suggestions that were text-book in nature; in addition, the students

were genuinely interested in the professional's ideas on how to address the problem.

The reason that this struck me was that there was no text book solution for the activity presented. But rather, one must reflect upon experience and seek a compromise that is beneficial to both parties involved. The other benefit to the activity was that the best solutions shared were a combined effort of all members of the group. The bottom-line was that students and professionals interacted with each other and discovered that a combined solution was considerably better than any one individual's.

I believe that APICS's primary reason for being can be summed up in an activity such as this. APICS provides educational material for both students and professionals, events that promote networking, and opportunities for professionals and future professionals to share experiences and lessons learned.

## **What benefits have you and/or your company seen from being a member of APICS?**

I have benefited from my membership in that I have several professional acquaintances that I would not have made. These acquaintances have resulted in friendships and a second set of ears that can provide feedback.

## Calendar

### April

- 15 APICS Luncheon Meeting  
11:30 a.m. Sheraton Madison  
**Topic:** TBD  
May newsletter article submission

### May

- 4 Board Meeting  
5:30 p.m. - Coliseum Bar (Jingles)
- 20 APICS PDM Awards Evening  
5:30 p.m. Sheraton Madison  
**Topic:** TBD  
June newsletter article submission

### June

- 4-5 Summer Retreat (TBD)
- 17 APICS PDM Tour  
5:30 p.m. Tomotherapy  
**Topic:** TBD  
July newsletter article submission

[www.madisonapics.org](http://www.madisonapics.org)

*Visit our website for job postings and more details on the APICS Certification.*

### New Job Posting

- Director of IT - Persona Group, LLC

### APICS Certification Information

- Exams
- Examination Preparation
- Workshops
- Certification Maintenance