

NEXT MEETING

Thursday, May 20, 2004
5:30 p.m. - 7:30 p.m.
Sheraton Madison

Resolving Conflict in the Workplace

“Conflict” is Not a Four Letter Word

~ *Carol Aspinwall*

Join us for this insightful and fun session guaranteed to make you look at conflict and decision-making differently. Carol Aspinwall will share strategies for handling conflict or decision-making in the workplace.

Carol, currently with the UW-Madison Operations and Technology Management MBA program, has over 18 years of experience working on college campuses and teaching. She has worked in technical, business, engineering, and education related fields with traditional and returning adult students. She has been a member of APICS since 2001 serving in the Madison Chapter as the Education Chair and now as the Student Liaison. Carol attended the APICS National Conference in Nashville 2002, Las Vegas 2003, and has submitted program proposals for consideration for APICS national conferences.

Agenda:	5:30 p.m. - 6:30 p.m.	Registration and networking
	6:00 p.m. - 6:30 p.m.	Dinner
	6:30 p.m. - 6:45 p.m.	Awards and recognition
	6:45 p.m. - 7:30 p.m.	Speaker

Dinner will be served. The cost for both the speaker and dinner is \$30 for members, \$40 for non-members, and \$15 for students. Walk-ins are \$35. Please **RSVP by noon on 5/19/04** at www.madisonapics.org. Contact Don Peters at 608.441.5916 with any questions.

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President's Message: Kathy Smathers

Greetings!

May has arrived. My year as president of the Madison chapter has come to an end. The year literally flew by! It was a great and rewarding experience, both personally and professionally.

In May, some of the board members will travel to Dubuque, Iowa to attend a joint regional meeting with region 5 & 14. The agenda looks interesting, with several educational sessions, some networking, and a plant tour.

In June, the board will meet and set the foundation for the coming year's activities. Again, I would invite you to participate in your chapter.

All help is appreciated and there are definitely enough projects to keep all of us busy!

I want to thank all the members of the board for their cooperation and hard work this year to make our chapter even greater!

I will stay on the board and assist where needed, so I look forward to seeing you at the meetings!

Regards,

Kathy Smathers, CPIM

2004 APICS

International Conference and Exposition

October 10 - 13

San Diego, California

**Learn by Doing and Have Fun Too during
“Competing through Networks” sessions**

Enter Stage Right: Roger the Retailer

Enter Stage Left: Dorothy the Distributor, followed by Freddie the Factory, and Sammy the Supplier

Those of you who participated in the “Interactive Supply Chain Management Experience” sessions at the 2003 APICS International Conference and Exposition met the cast of the characters. Roger, Dorothy, Freddie, and Sammy will be back this year at the international conference in San Diego, on October 10 - 13, providing their prospective in “Competing through Networks.”

“Roger, Dorothy, Freddie, and Sammy are talking about your problems. Insights from their solutions are directly applicable to your situation,” said William T. Walker, CFPIM, CIRM, event developer. “Every organization competes through a network, yet many do not understand that the rules to win in business have changed.”

The team-based, problem solving, three-session series “enables the participants to look at issues from the perspective of different partners in the supply chain and take away information on key supply chain principles,” said Rhonda Lummus, CFPIM, CIRM, a 2003 presenter who is returning this year to “make the learning experience great fun for the participants.”

The attendees will learn the five principles of supply chain management:

- How to win by being faster - maximizing velocity
- How to win by doing things right - minimizing variability
- How to win by asking and telling - vocalizing across the network
- How to win by measuring the right things - visualizing across the network
- How to create value as a network

Blair R. Williams, CFPIM, a 2003 event participant, particularly enjoyed the exercises and games that were used to illustrate key principles of supply chain management. “Very often we are so wrapped up with the complexity and issues surrounding the supply chain that we forget the basic principles. Audience participation helps to reinforce the fundamentals of the supply chain,” said Williams.

2004 APICS

International Conference and Exposition

October 10 - 13

San Diego, California

Also returning this year is the “You Are the Middle Link” Value Competition with the attendees taking on the role of customer, shareholder, employee, or supplier. “Network A is optimized around cost while Network B is optimized around throughput. Roger, Dorothy, Freddie, and Sammy work their way through different scenarios with help from the audience,” said Walker.

“The value competition will be a great opportunity for attendees to come together and learn by doing,” said Michael Clark, CPIM host. “A constant struggle in our organizations today is determining the best operating methodology: minimizing cost or maximizing throughput. In this hands-on learning environment, attendees will participate through electronic voting to judge the value created for all stakeholders. It’s not just learning, it’s also about having fun, too!”

Why will attendees benefit? According to Walker, they “will learn why minimizing cost is a strategy to benefit one while maximizing throughput is a strategy to benefit all. Attendees will learn to look at their business relationship in a new way as a network that plays by a different set of rules.”

“Practice without risk at the conference, then implement without pain back on the job,” said Walker.

The 2004 “Competing through Networks” sessions, speakers, and dates are:

- Maximize Front-End Velocity; Minimize Back-End Variability, Walker and Jeff Agar, Monday, October 11
- Vocalize the Plan; Visualize Performance, Lummus and Terry Lunn, CFPIM, CIRM, Tuesday, October 12
- “You are the Middle Link” Value Competition, Clark, Tuesday, October 12

For more information on this and other exciting programs available at the 2004 APICS International Conference and Exposition please see our website at www.APICS.org.

Calendar

May

- 20 APICS PDM Awards Evening
5:30 p.m. Sheraton Madison
Topic: Resolving Conflict in the Workplace
June newsletter article submission

June

- 4-5 Summer Retreat (TBD)
- 17 APICS PDM Tour
5:30 p.m. Tomotherapy
Topic: TBD
July newsletter article submission

www.madisonapics.org

Visit our website for job postings and more details on the APICS Certification.

New Job Posting

- Director of IT - Persona Group, LLC

APICS Certification Information

- Exams
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Welcome New Members

- Nicole Czerwinski
- Yong Hong Ding
- Steve Hildebrandt
- Tina Potenberg
- Glenn Schueffner
- Jonathan Skarda