

## NEXT MEETING

# FREE TOUR

Thursday, September 16, 2004

5:30 p.m.

## Thermo Electron Corporation

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Please join us for a tour of Thermo Electron Corporation in Madison, WI. Thermo is the world leader in analytical instruments. Their instrument solutions enable their customers to make the world a healthier, cleaner, and safer place. The **Life and Laboratory Sciences** business provides analytical instruments, scientific equipment, services and software solutions for life science, drug discovery, clinical, environmental, and industrial laboratories. The **Measurement and Control** business provides analytical instruments used in a variety of manufacturing processes and in-the-field applications, including those associated with safety and home security. Thermo has revenues of over \$2 billion and employs 10,000 people in 30 countries. Visit their website at [www.thermo.com](http://www.thermo.com).

5:30 p.m. - Sign-In

6:00 p.m. - Tour

7:00 p.m. - Dinner

This is the kickoff to APICS-Madison Chapter's 2004-2005 season. The tour and dinner will be FREE to all members and nonmembers. Please come to see Thermo and meet some new people!

### DIRECTIONS:

Thermo Electron Corporation  
5225 Verona Road  
Madison, WI 53711

Take Hwy. 12/18 (Beltline) west. Take exit 258, Hwy 151/Midvale. Go left on Verona Road.

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Dinner will be served. The cost for both the speaker and dinner is FREE for members, nonmembers, and students. Please **RSVP by noon on 9/14/04** at [www.madisonapics.org](http://www.madisonapics.org). Contact Don Peters at 608.441.5916 with any questions.

Produced by



**Virchow Krause**  
& company

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# President's Message: Barbara Martin

Hello and Welcome All!

Once again a new year is upon us, summer is almost over, and we all wonder where the time went. I hope everyone took some time for fun and relaxation this summer.

Of course, if most are like me, we would gladly have liked more time off to take advantage of the summer weather (in between the raindrops).

The Madison board met in June for a weekend planning session for the 2004-2005 year. Many ideas were generated and are in the planning stages. The intent is to make each and every PDM or tour interesting, informative, and fun for all. This is where each of you can make a difference by giving us your ideas and needs for our PDM topics. Your input and attendance is what makes the Madison APICS successful. Your opinions are appreciated here!

### **Our new board for the year follows:**

Barbara Martin - President  
Kathy Smathers -  
Past President/President Elect  
Jim Spellman - Webmaster  
Kyle Whitcomb - Treasurer  
KD Rannow - Publications  
Dale Vig - Secretary  
Carol Aspinwall - Student Liaison  
Don Peters - Programs  
Scott Bucklin - Director at Large

Joe Getty - Education  
John Vanden Heuvel - Marketing  
Fritz Weiland - Membership  
Harley Ringhand -  
Company Coordinator

There are a few changes to the schedule this year. We will have two dinners, three tours, four lunches, and something very new. We will be scheduling a breakfast meeting in the spring!

Please take some time and browse through our website, [www.madisonapics.org](http://www.madisonapics.org). We will have all the updated information for you to read, with other interesting things to see.

Please mark your calendars for the first APICS meeting. It is **September 16th!** It is a tour at Thermo Electron Corporation. There will be a cook-out **and it is absolutely FREE**. Plan to join us a meet other members for a great exchange of ideas, good food, and fun!

See you there!

Regards,

Barbara Martin

# Amnesty Granted for Certification Maintenance

To promote professional growth and lifelong learning, CPIM and CFPIM designees are required to complete the APICS Certification Maintenance program every five years. For those CPIMs and CFPIMs with 2003 and 2004 deadlines who have not yet met the Certification Maintenance program requirements, APICS is preparing to begin the suspension process. Because APICS would like to avoid suspending credentials of individuals who may have misinterpreted the deadline information, an amnesty period for individuals due to apply in 2003 and 2004 has been established. The amnesty period may provide individuals who have not applied on time with the opportunity they're looking for to maintain their CPIM or CFPIM credentials.

## *Why is APICS offering an amnesty period?*

Because of the apparent confusion surrounding the first two years of maintenance application deadlines, and APICS' desire to avoid suspending the credentials of individuals who may have misinterpreted the deadline information, an amnesty period for individuals due to apply in 2003 and 2004 has been established.

## *How long will the amnesty period last?*

The amnesty period is in effect through December 31, 2004.

## *How does the Certification Maintenance Amnesty Program work?*

The amnesty period offers 2003 and 2004 candidates an additional opportunity to apply for maintenance without having to earn the additional 15 CPIM or 20 CFPIM professional development points or to face suspension.

**Candidates originally due in 2003 and 2004 may submit their applications, professional development journals, and processing fees to APICS before December 31, 2004 to maintain their certified status. Candidates can apply with the original 75 CPIM or 100 CFPIM professional development points through December 2004.**

## *Can an individual reinstate their certification if they miss the December 31 deadline?*

As of January 1, 2005, maintenance candidates originally due to apply in 2003 or 2004 will be required to accumulate the additional 15 CPIM and 20 CFPIM points to reinstate certification status.

## *If an individual applies late, will it change the certification maintenance deadline for the next cycle?*

Applying late will not alter an individual's original maintenance cycle. For example, if a candidate originally due to apply for maintenance in July 2003 applies in November 2004, his or her certification status will be maintained and the next certification cycle will still end in July 2008, five years after the original due date.

## *Will you be offering amnesty to certification maintenance candidates with 2005 deadlines?*

Deadlines for applications in 2005 and beyond will not be extended. The five-year cycle for candidates originally certified in 1999 and beyond is much more understandable and was advertised in the registration bulletins for all CPIM candidates. APICS believes that there should not be any confusion on the part of these individuals, and extensions and amnesty periods will not be necessary.

# Amnesty Granted for Certification Maintenance

## ***What does it mean when an individual's certification is suspended?***

When an individual's certification is suspended, he or she may not use the CPIM or CFPIM designation and will not be credited with such in any APICS publication or employment inquiry. APICS will retain every candidate's original certification information and will not revoke the credentials through the suspension process. Suspension means that an individual's certification status has lapsed, and the individual is not currently considered CPIM or CFPIM. APICS will mail a letter notifying each individual of his or her suspended status.

## ***How can an individual reinstate his or her certification?***

An individual may reinstate his or her certification status by either:

Acquiring an additional 15 CPIM points or 20 CFPIM points per year, over the core 75 or 100 points, for each year that lapses past his or her certification maintenance deadline.

**OR**

Completing the full CPIM examination process or the full CFPIM process, which includes passing all required CPIM exams and submitting a CFPIM application.

## ***When will our members be notified about the amnesty period?***

Letters announcing the amnesty period and December 31, 2004, suspension deadline will be mailed in early September to 2003 and 2004 candidates who have not applied for maintenance.

## ***When will our members be notified that their certification has been suspended?***

In January 2005, notice of suspension will be mailed to each CPIM and CFPIM due in 2003 or 2004 who does not meet the requirements by December 31, 2004. Due to the large volume, letters will be generated and mailed in batches rather than all at one time. Suspension letters will advise candidates of their status and will provide information on reinstating their certifications.

## ***What should we do if members contact the chapter for information?***

If chapters receive inquiries regarding an individual's certification status or the application process, the inquiries should be directed to APICS Headquarters.

## ***How can we help our members maintain their certification?***

The amnesty period may provide individuals who failed to apply on time with the chance they're looking for to maintain their CPIM or CFPIM credentials. Chapters may want to advertise the amnesty period in their newsletters or at upcoming events.

## ***How can I get more information about the certification maintenance program, the amnesty period, or the suspension process?***

If you have questions about the certification maintenance program, the amnesty period, or the suspension process, please contact APICS Customer Support at (800) 444-APIC (2742) or (703) 351-8851. You may also contact APICS by e-mail at [service@apicshq.org](mailto:service@apicshq.org).



**Virchow Krause  
& company**

## ERP Vendors:

- Microsoft – Axapta

**Microsoft**

- Epicor – Vantage

**EPICOR**

- IFS – Industrial and Financial Solutions



- PeopleSoft – JD Edwards

PeopleSoft

- Mapics – Frontstep



- Microsoft – Great Plains

**Microsoft**

- Syspro – Impact

**SYSPRO**

**Gartner**

**Baird**



## OVERVIEW

One of the most challenging initiatives an organization will face is the transformation of its enterprise-wide (or ERP) systems. Virchow Krause has worked with a number of clients to select and implement ERP systems in conjunction with other strategic business initiatives such as:

- Lean manufacturing
- Sarbanes-Oxley
- International sourcing
- Risk management

Through our commitment to and experience with mid-market manufacturers, we have developed a deep understanding of how to select and implement technology. Our clients have asked for an event where we can share these experiences with others. The ERP Shoot-Out event is targeted at sharing those experiences with CFO's, Controllers, IT leadership, and project managers of organizations of mid-market manufacturing and distribution organizations that are planning or have an ongoing ERP system project.

## SHOOT-OUT FORMAT

Virchow Krause has structured a "day of learning" to address the common challenges in selecting and implementing ERP system in the context of common business challenges. The day includes:

- Demonstrations by 8 of the leading mid-market vendors
- ERP vendor analysis conducted by The Gartner Group
- Market analysis presented by Robert W. Baird
- A panel discussion by UW Madison E-Business Institute
- Workshops conducted by Virchow Krause

An exhibition area will be set-up which will enable participants to talk with vendors and analyst during breaks, lunch, and at the end of the day.

## WORKSHOPS

Throughout the day, some of Virchow Krause's subject matter experts will be conducting a series of workshops on related topics, including:

- Implementing lean manufacturing within ERP
- Identifying system requirements within Sarbanes-Oxley
- The top ten mistakes companies make when going through a software selection
- Selecting systems that support order fulfillment to "Big Box" retailers
- Defining system requirements to support international operations

## FOR MORE INFORMATION ON HOW TO REGISTER

For more information please see our web site:

<http://www.virchowkrause.com> or contact:

Mr. John Elliott  
Virchow, Krause & Co., LLP  
414.777.5481  
jelliott@virchowkrause.com

# 2004 -2005 Calendar

## September

- 16 APICS PDM Tour  
5:30 p.m. - Thermo **(FREE)**

## October

- 21 APICS Luncheon Meeting  
11:00 a.m.- Babes Restaurant  
Speaker: Michell Berg  
TOPIC: How to Improve Accuracy of  
Demand Forecasting

## November

- 18 APICS PDM Tour  
5:30 p.m. - Morris Cranes

## December

- 16 APICS Luncheon Meeting  
11:00 a.m. - Babes Restaurant  
Speaker: Ann Haberkorn

## January

- 20 APICS Luncheon Meeting  
11:00 a.m. - Babes Restaurant  
Speaker: TBD

## February

- 17 APICS Luncheon Meeting  
11:00 a.m. - Babes Restaurant  
Speaker: TBD

## March

- 17 APICS PDM Tour  
5:30 p.m. - GM

## April

- 21 APICS BREAKFAST Meeting  
TBD  
Speaker: TBD

## May

- 19 APICS Dinner Meeting  
Awards Night  
Speaker: TBD

## APICS Certification Classes

### **Final Day of Enrollment for APICS Certification Classes September 16, 2004**

*Basics of Supply Management*  
9/20 - 11/8

*Detailed Scheduling and Planning*  
9/22 - 11/10

### **Final Day of Enrollment for APICS Certification Classes February 4, 2005**

*Detailed Scheduling and Planning*  
2/15 - 4/5

*Strategic Management of Resources*  
2/16 - 4/6

*Master Planning of Resources*  
2/15 - 4/5

*Execution and Control of Operations*  
2/16 - 4/6

Classes held will be dependent on actual enrollment.