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Produced by



**Virchow Krause
& company**

NEXT MEETING

Thursday, January 19, 2006

5:00 p.m. - 7:15 p.m.

Babes Restraurent

Schroeder Road - Madison

A Strategy for Deploying Value Stream Mapping and Kaizen Lean Tools

Optimizing the total value stream is the most critical factor in improving competitiveness. In the total value stream context, most organizations have been focusing their Lean efforts in the middle of the process and on the wrong opportunities.

Discover how you can devise a strategy to maximize the benefits of Value Stream mapping and Kaizen events to improve your production planning and control department and other functional areas within your organization.

Steve Boeder will discuss their recent Value Stream Mapping process (VSM) at Traex. He will share the results of a Kaizen event as outlined in their VSM strategy to support inventory reduction and SMED activities. He will also share other results from the VSM and Kaizen events.

Please join us for networking, dinner, and a great presentation!

Location:

Babe's Restaurant, Schroeder Road,

January 19, 2006

5:00 p.m. - Networking

5:30 p.m. - Dinner

6:00 p.m. - Business

6:15 p.m. - 7:15 p.m. Presentation

Dinner will be served. The cost for both the dinner and speaker is \$25 for members, \$30 for non-members, and \$13 for students. Walk-ins are \$35.

Please **RSVP by noon on 1/16/06** at www.madisonapics.org. Contact Don Peters at 608.441.5916 with any questions.

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A Message From Our President:

Greetings:

A new year has begun! A new opportunity to start fresh and another chance to take on those resolutions that you have set for yourself. If one of your resolutions is to boost your career, I suggest that you join APICS or become more involved in your local chapter. One of our current board members shared that she has been promoted twice and received sizeable increases since she chose to become more involved in APICS. I likewise have had similar experiences since my increased involvement in APICS.

Kathy Smathers and I are teaching the Execution and Control of Operations CPIM module this month. The class will be held at Morris Material Handling in Windsor, Wisconsin on January 20 – 22. Space is limited, so sign up right away!

The topic of our next PDM is Value Stream Mapping on January 19, 2006 at Babe's Restaurant. Steve Boeder is the presenter. Steve has many years of experience in manufacturing, supply chain, management, and teaching. This will be an informative presentation. I look forward to seeing you there.

So far this season the largest attendance at a PDM is 40. I challenge each of you to attend this meeting and bring a work associate.

Sincerely,

Harley Ringhand, CPIM

hringhand@morriscranes.com

Cell 608-332-4515



Introducing APICS Certified Supply Chain Professional (CSCP)

APICS brings you the Certified Supply Chain Professional (CSCP), the first comprehensive supply chain management educational program. Designed for operations and supply chain management professionals, this new designation comes in response to the rapidly changing educational needs in the field of supply chain management.

“The APICS CSCP designation will equip today’s professionals with the credentials to improve their company’s competitive success and their own professional advancement,” said Thomas J. Krupka, CFPIM, Jonah, APICS president. “The new CSCP designation reflects the expanding role supply chain management plays in today’s increasingly competitive global marketplace.”

The CSCP program takes a broad view of the field, extending beyond internal operations to encompass all the steps throughout the supply chain—from the supplier, through the company, to the end consumer—and provides you with the knowledge to effectively manage the integration of these activities to maximize a company’s value chain.

To help candidates prepare for the CSCP exam, APICS has developed the CSCP Learning System. The learning system is a comprehensive course based on the CSCP body of knowledge and is organized into four learning modules: Supply Chain Management Fundamentals; Building Competitive Operations, Planning, and Logistics; Managing Customer and Supplier Relationships; and Using Information Technology to Enable Supply Chain Management.

The APICS CSCP Learning System combines print materials with interactive online tools to deliver a customized experience. The course will be offered in three learning options—self-directed, instructor-led, or corporate group. APICS is currently offering the self-directed materials. Instructor-led courses will be offered through the APICS network of local chapters, colleges and universities, and corporations beginning in the second quarter of 2006.

For more information see page 4 and visit www.apics.org/CSCP.

Certified Supply Chain Professional (CSCP)

The APICS CSCP Learning System is a comprehensive course based on the CSCP body of knowledge. It provides education in the areas of supplier and customer relations, international trade, the use of information technology, and physical logistics. The learning system provides excellent preparation for professionals seeking the APICS Certified Supply Chain Professional designation.

Participant Profile

This program is appropriate for professionals with experience with supply chain functions or ERP systems who are interested in increasing their knowledge and expertise in the field of supply chain management and preparing for the CSCP exam.

Course Description

The APICS CSCP Learning System combines print materials with interactive online components to deliver a customized learning experience. The course is organized into four learning modules:

Module 1: Supply Chain Management Fundamentals

- Explore how successful supply chain management adds value to your organization
- Learn how to develop a supply chain strategy that aligns with corporate strategy
- Understand the importance of supply chain design and its continually evolving capabilities

Module 2: Building Competitive Operations, Planning, and Logistics

- Understand natural dynamics within the supply chain to optimize performance and increase profitability
- Know the distribution and transportation options and how to align them with supply chain strategy
- Evaluate the process constraints and choices within global logistics to establish a plan linked to overall strategy

Module 3: Managing Customer and Supplier Relationships

- Learn how to categorize customers based on their profiles and needs
- Establish measures of customer satisfaction
- Understand the strategic importance of purchasing and supplier relationships
- Effectively use customer data to improve service performance and increase value to suppliers and customers

Module 4: Using Information Technology to Enable Supply Chain Management

- Learn how technology-enabled supply chains contribute to business strategies and operating plans
- Understand the innovative technologies enabling collaborative commerce and global visibility
- Apply technology to enhance distribution, reverse logistics, and global supply chain communications

Learning System Components

Comprehensive Print Materials

- Four easy-to-understand modules with more than 800 pages of content covering the entire CSCP body of knowledge
- Progress check questions at the end of each section to ensure you understand the concepts

Interactive Online Tools

- A practice test bank of more than 600 multiple-choice questions
- A pre-test to determine your initial strengths and weaknesses, and help you create a customized study plan based on your individual needs
- Timed module-specific tests with immediate feedback, answer rationales, and reference to the relevant sections in the text so you can review problem areas
- A timed post-test to determine your progress towards preparing for the exam
- An online progress report revealing what you've completed to date and how well you scored
- e-Flashcards to test your knowledge of relevant terms and definitions
- An online glossary for quick reference to terms



www.apics.org

This year I resolve to....

Get a new job

Excel in my current position

Get my CPIM

Maintain my CPIM

Attend more PDM's

Become more involved with Madison APICS!

How can we help you with your New Year's resolutions? It's easy! The APICS organization can help you find a new job, excel in your current position, get certified, provide maintenance opportunities, and encourages your involvement in the organization.

Most people who do not achieve their goals, fail to plan. They are not SMART about goal setting. Now before you feel offended, let me explain. Being SMART means goal setting in the following manner:

S = State your goals. Tell someone else about it, share it with a colleague or friend, write it down, be specific.

M = Make it measurable, quantified, or qualified. How much money to save? How much time to allow? How much weight to lose?

A = Attainable. Yes, who wouldn't like to win a bazillion, gazillion dollars in the lottery, but if there is no such lottery, then you can't win it.

R = Realistic, be realistic. Sort of like the goal of being a 47 year-old pro basketball center if you are 5'6' tall. Hmmm, better re-think this one.

T = Time based. Give it a deadline or a series of checkpoints to see if you are on track or not.

Let Madison APICS help you with your resolutions. Start with small steps. Attend a PDM, network with your colleagues, learn something to apply on-the-job, save your company a million, gazillion dollars, get a big raise, take all the CPIM classes & become certified, find a great new job and...

what the heck...who knows where you might go...but the first step is yours to take. See you at the next PDM I hope!

The 11th Annual Student Case Competition

February 10 & 11, 2006

Hosted by Region 14

SEMINAR REGISTRATION – Friday, February 10, 2006

REGISTRATION DEADLINE FEBRUARY 3, 2006

Come to the Student Case Competition early and join us for an outstanding educational event. We have put together some top notch speakers to educate and stimulate interaction. Don't miss out. People will be talking about it all weekend.

NAME _____

PROFESSIONAL _____ **STUDENT** _____

CHAPTER _____ **REGION** _____

E-mail Address _____

We will notify you that your registration has been received.

Flight 1: 10:00 - 11:30	Lunch 12:00 - 1:15 (meal included with this session)	Flight 2: 1:30 - 3:00
Professionalism in the Workplace Eric Schaudt, CPIM	Keynote Speaker My Career 411 - "Preparing for your career in a rapidly changing world" Bob Collins, CFPIM, CIRM	Factory Chemistry Patrick Delaney, CFPIM, CIRM, CPM
Lean Accounting Craig Simpkins, CPIM		Project Management William Grauf, CFPIM

Or all three sessions for only

Fee Structure

CIRCLE YOUR CHOICE(S)	Professional's	\$40.00	\$50.00	\$40.00	\$120.00
	Student's	\$10.00	\$20.00	\$10.00	\$35.00

Attend all, two or even just one of the sessions. Match the Seminar schedule to your schedule. Take advantage of the price break for attending all three sessions.

Make checks payable to APICS GRAND RAPIDS and mail along with your completed form to:

Tony Stencil
1095 Alden Nash
Lowell, MI 49331

Seminar will take place at:
Double Tree Guest Suites and Conference Center, 2111 Butterfield Rd, Downers Grove, IL, 1-630-971-2000

DON'T FORGET TO REGISTER FOR THE CASE COMPETITION
GO TO WWW.APICS14.ORG FOR REGISTRATION FORM

2006 Calendar

Education Offerings

January

- 19 APICS Dinner Meeting
5:30 p.m. - Babes Restaurant
Speaker: Steve Boeder
Topic: Value Stream Mapping

February

- 11-12 Regional Retreat
Student Case Competition in
Downer's Grove, IL
- 16 APICS Lunch Meeting
11:30 a.m. - Babes Restaurant
Speaker: Scott Buckland
Topic: Re-use and Re-cycle the Toyota Way

March

- 16 APICS Lunch Meeting
11:30 p.m. - Babes Restaurant
Speaker: Kathy Smathers
Topic: Master Scheduling

April

- 18 Invitation IMA - Tour ETC
Time: TBD
Speaker: Dave Skorra
Topic: TBD
- 20 GM Tour, Janesville
5:00 p.m.
Speaker: Scott Bucklin
Topic: TBD

May

- 18 APICS Dinner Meeting
5:30 p.m. - Babes Restaurant
Speaker: Dave Murn
Topic: TBD

January

Execution and Control of Operations
Instructor: Harley Ringhand & Kathy Smathers
Location: Morris Material Handling,
Windsor, WI

March

Strategic Management of Resources
Instructor: Kathy Smathers, CPIM
Location: TBD

Master Planning of Resources
Instructor: TBD
Location: TBD

April

Execution and Control Operations
Instructor: TBD
Location: TBD

May

Basics of Supply Chain Management
Instructor: TBD
Location: TBD

APICS THE ASSOCIATION FOR OPERATIONS MANAGEMENT

APICS The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals. To learn more about the APICS community, visit www.apics.org.