



Madison APICS Professional Development Meeting

Thursday, January 18th
5:30 - 7:30 p.m.
Wolf Appliance/Sub Zero

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Please join us for a presentation on the “Case Against Modifying Your ERP System”, presented by Jeff Kugler of IFS. IFS has found that customers who run ERP software as a stock product are happier with their investment. They have fewer problems and find that their investment in enterprise software pays for itself and starts yielding measurable rewards much more quickly than do companies who run modified software. IFS develops and supplies component-based business applications for medium and large enterprises and organizations. IFS Applications, which can be implemented step by step, is the most mature and stable enterprise suite on the market, and has been based on a service-oriented architecture (SOA) since 1994.

Jeff Kugler is a solutions consultant with the Milwaukee office of IFS North America. Before entering the software industry, Jeff worked in manufacturing and operations. He has managed implementations both as a customer and as a consultant, and is active in lean manufacturing advocacy both inside and outside of IFS.

Join us at:
 Wolf Appliance LLC
 2866 Bud’s Drive
 Fitchburg, WI 53719

5:00 - Registration & Network
 5:30 - Presentation
 6:30 - Dinner and Q&A

 Please **RSVP by noon on 1/15/07** by contacting Carol Aspinwall at caspinwall@bus.wisc.edu or on line at www.madisonapics.org.

Cost: \$20 for members and non-members, \$10 for students.

Produced by



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Step Up and Jump In!

Dear Madison APICS Members,

First of all let me wish you and yours a very Happy Holiday Season and only good things for the coming year! What does 2007 hold for each of us? Often times after the holidays we spend some time reflecting on where we have been and where we hope to go in the coming year. Your organization does the same. What worked this year? What processes did we improve? Where can we do better?

Asking the questions and reflecting is just the first step. From there we **must do something!** One of my favorite sayings is "You have to change something to change something." You know how it goes; if you keep doing the same thing you'll get the same results.

So whether it is something personal like beginning a new diet, a new exercise plan, a new relationship, or a new outlook, we **must do something** different or we'll be sitting here in a year from now in the same place. The same goes for professional goals. I don't like to say it, but we might be in an even worse spot than before because things will keep changing around us whether we like it or not.

Your Madison APICS is set to make some changes. We are offering PDMs that are focusing on great companies and discussions with the change-makers in those organizations. We are doing more outreach to grow our membership

so that you will have a chance to learn from more people. We are growing the future leaders of APICS by a tremendously vibrant and active student chapter. More of **you** are taking advantage of the APICS body of knowledge and growing yourself professionally by working towards your CPIM. It is an exciting time – the board didn't just sit back and write down what we'd like to see happen – we are doing something about it to make it happen!

So I challenge you, whether it is work or personal to think about where you'd like to be at this time in 2007. Begin one or two classes towards your CPIM? Changing jobs? Asking for more responsibility where you currently work? Attending an APICS conference? Presenting at a PDM or hosting a tour? Share this goal with one of the Board members and we'll help you make it happen.

As far as those personal goals, share those with someone as well – accountability is a key to success. If you'd like, send me an e-mail and let me know your professional or personal goals and together we'll try to make them happen! I'll even share my goals for the year!

Best wishes,

*Carol A. Aspinwall
President, Madison APICS*

CPIM Exam Modules – Madison APICS Class Schedule

The CPIM designation is awarded upon successful completion of exams covering the following five modules.

All classes held at Morris Material Handling, 4401 State Hwy 19, Windsor, WI 53598.

Class times: 6:00 - 9:00PM on Friday, 8:00 AM - 4:00PM on Saturday, 8:00AM - Noon on Sunday

Class fees: \$350.00 APICS members; \$400.00 non-members

<p>January 19 - 21, 2007</p>	<p>Execution and Control of Operations Focus on the areas of prioritizing and sequencing work, executing work plans and implementing controls, reporting activity results, and providing feedback on performance. The course explains techniques for scheduling and controlling production processes, the execution of quality initiatives and continuous improvement plans, and the control and handling of inventories. Topics include:</p> <ul style="list-style-type: none">Prioritizing and Sequencing WorkExecuting Plans and Implementing ControlsAuthorizing and Reporting Activities for Push and Pull SystemsEvaluating Performance and Providing Feedback <p>To Register go to: www.madisonapics.org</p>
<p>February 23 - 25, 2007</p>	<p>Strategic Management of Resources Explore the relationship of existing and emerging processes and technologies to manufacturing strategy and supply chain-related functions. The course addresses three main topics: aligning resources with the strategic plan, configuring and integrating operating processes to support the strategic plan, and implementing change. Topics include:</p> <ul style="list-style-type: none">Competitive Market IssuesChoices Affecting Facilities, Supply Chain, Information Technology, and Organizational DesignConfiguring and Integrating Internal ProcessesEvaluating and Managing Projects. <p>To Register go to: www.madisonapics.org</p>

New Job Postings

Materials Delivery Manager

Responsible for leading the Cummins Emissions Solutions (CES) materials handling/line service teams to ensure that materials are safely and effectively delivered to the production lines and departments to fulfill customer demand while maintaining a high level of inventory accuracy. Responsibilities include team leadership, achievement of team performance objectives, leading, motivating, and championing systemic change and improvement, leading/coordinating of new product introductions, developing/coaching team members, completing procedural documentation, developing budgets, and active participation in plant, inter-company, and customer activities. This position will be based at the Cummins Emission Solutions' Mineral Point, WI manufacturing facility reporting to the plant Materials and Logistics Manager and will lead a team of approximately 24 direct employees. For additional information and requirements please contact Brandie Wheeler @ brandie.wheeler@cummins.com.

Master Scheduler

Responsible for all scheduling necessary for the timely manufacture of finished goods in the right priorities that achieves world-class customer service goals, honors delivery commitments for lead-time agreements, manages planned inventory levels, and facilitates the efficient utilization of available labor and capacity. This role will manage the creation and continuous update of the master schedule. This position will be based at the Cummins Emission Solutions' Mineral Point, WI manufacturing facility. For additional information and requirements please contact Brandie Wheeler @ brandie.wheeler@cummins.com.

2007 Calendar

January

- 18 APICS Meeting - Wolf Sub Zero
Time: 5:30 - 7:30
Speaker: Jeff Kugler
Topic: The Case Against Modifying Your ERP System

February

- 15 APICS Meeting - Joint with ASQ - TBD
Time: TBD
Speaker: TBD
Topic: TBD
- 16-17 2007 APICS Regional Retreat
Student Case Competition - Downer's Grove, IL

March

- 15 APICS Meeting - Wolf Sub Zero
Time: TBD
Speaker: TBD
Topic: TBD

April

- 19 APICS Meeting - Cummins, Mineral Point
Time: TBD
Speaker: TBD
Topic: TBD

May

- 17 APICS Awards Night - Wolf Sub Zero
Time: 5:30 p.m.

APICS THE ASSOCIATION FOR OPERATIONS MANAGEMENT

APICS The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals. To learn more about the APICS community, visit www.apics.org.